## MENTE, Inc. – Mind-Enhancement Network for Training Excellence

## LIST OF ALL ON-SITE TRAINING COURSES AVAILABLE

Full courses (1- and 2-day courses)

Administrative Assistant Skills

**Building High Performing Teams** 

**Business Etiquette** 

Call Control

**Change Matters** 

Communicating with Clarity & Impact

Conflict Resolution

Creative Problem Solving & Decision Making

Find a Way to Say YES!

Front Line Retail Selling Skills

Handling Angry and Difficult Callers

Lead, Motivate & Inspire

Marketing Essentials

Negotiating for Results

Passionate Retail Experts

Presenting With Impact

Professional Selling Skills

Retail Sales Planning & Forecasting

Sales Management

Sales Territory Planning & Routing

**Setting Others For Success** 

Successful Telephone Debt Collection

Time Management

**Train The Trainer** 

Vision, Energy & Passion to Serve

MINI COURSES (HALF-DAY MODULES)

**Professional Business Writing** 

Communication Skills

**Motivating People** 

**Professional Sales Questioning** 

Sales Forecasting

## **COMPLETE PACKAGES**

Retail Excellence Series®

Communication Excellence Series®

Sales Excellence Series®

Call Center Excellence Series®

The Presenter-Trainer Package